American Milking Shorthorn Society

Statement of Activity Comparison
January-September, 2026

	TOTAL	
	Jan 1 - Sep 30 2026	Jan 1 - Sep 30 2025 (PY)
Revenue		
4000 AMSS Programs Sales		
4015 Registrations	47,330.00	50,775.00
4020 Transfers	17,255.00	22,279.00
4025 Pedigrees	1,020.00	1,345.00
4030 Classification	27,815.00	24,641.00
4033 Convenience Fee	4,850.49	20.50
4040 DNA Test Kits	5,830.00	5,557.50
4041 Genomic Testing	1,350.00	822.50
4042 Embryo Recovery Sheets		15.00
4045 Corrections/Duplicates	170.00	225.00
4052 NAAB Listing Fee	30.00	30.00
4055 Prefix	660.00	530.00
4060 Rush Fees	850.00	620.00
Total for 4000 AMSS Programs Sales	**$107,160.49**	**$106,860.50**
4150 Donation Receipts		
4151 General Fund	3,670.50	2,014.22
4153 Endowment Fund	1,038.00	905.00
4155 Exec Sec Travel	1,801.50	1,000.00
4175 Trophy		1,960.00
4180 Computer Fund		100.00
Total for 4150 Donation Receipts	**$6,510.00**	**$5,979.22**
4200 Membership Dues	$23,787.00	$20,650.00
4212 Jr Membership-Reimb	552.50	537.50
Total for 4200 Membership Dues	**$24,339.50**	**$21,187.50**
4270 Journal Subscription Sales	10,645.00	9,945.00
4300 Miscellaneous Sales		
4066 Bull Book Listing Fee	4,880.00	5,680.00
4305 Advertising Sales	7,661.55	6,150.00
4307 eNewsletter Sales	325.00	1,425.00
4320 Other/Raffle/Online Fun Auction	7,709.77	
Total for 4300 Miscellaneous Sales	**$20,576.32**	**$13,255.00**
4400 Animal, Semen, & Embryo Sales		
4405 National Sale-Animals	105,590.25	96,335.00
4408 National Sale - Embryos	15,424.38	23,630.00
4410 National Sale-Semen	5,905.00	2,550.00
4412 National Sale-Other Service Fees	1,375.00	75.00
4415 National Convention-Fun Auction	13,840.00	13,986.00
4425 Online Auction-Animals/Embryos		123.75
4430 Online Auction-Semen		40.00
4435 Online Auction-Other Service Fees		790.00

American Milking Shorthorn Society

Statement of Activity Comparison
January-September, 2026

	TOTAL	
	Jan 1 - Sep 30 2026	Jan 1 - Sep 30 2025 (PY)
4439 Delivery Semen Income	125.00	
4465 Nat'l Office-Semen Sales	30,146.81	26,056.93
Total for 4400 Animal, Semen, & Embryo Sales	**$172,406.44**	**$163,586.68**
Total Revenue	**$341,637.75**	**$320,813.90**
Cost of Goods Sold		
5500 Cost of Goods Sold		
5508 Delivery Semen Expense	125.00	
5510 National Sale-Animals Cost	87,745.87	81,515.00
5512 National Sale - Embryos Cost	13,697.49	21,030.00
5515 National Sale-Semen Cost	5,501.49	2,397.50
5520 Fun Auction Cost	9,409.95	8,447.99
6051 National Office-Semen Cost	30,766.57	25,801.98
Total for 5500 Cost of Goods Sold	**$147,246.37**	**$139,192.47**
Total Cost of Goods Sold	**$147,246.37**	**$139,192.47**
Gross Profit	**$194,391.38**	**$181,621.43**
Expenditures		
5040 AMSS Program Expenses		
5050 Genomic	3,712.00	4,906.00
5055 Classification	16,301.41	14,355.39
5060 Milk Production Records	161.92	223.19
5065 DNA Testing	2,323.00	3,721.70
Total for 5040 AMSS Program Expenses	**$22,498.33**	**$23,206.28**
5080 Travel Expenses - Executive Secretary		
5081 Lodging	3,631.81	1,494.77
5084 Meals	510.99	591.04
5085 Rental Car	1,253.91	1,621.20
5086 Gas and Tolls	634.62	1,013.04
5087 Personal Vehicle Mileage	907.34	
5088 Airfare	847.06	2,146.84
Total for 5080 Travel Expenses - Executive Secretary	**$7,785.73**	**$6,866.89**
5100 Contest Expenses		
5070 All-American Costs	618.00	600.00
5120 Trophy/Award Cost	585.17	2,741.96
Total for 5100 Contest Expenses	**$1,203.17**	**$3,341.96**
5160 National Office Expense		
5165 Office/Storage Unit Rent	4,400.82	4,403.42
5175 Insurance-Auto, Property & Liability	1,165.00	2,220.00
5190 Computer Software Subscriptions/Maintenance	14,750.03	14,648.49
5200 Office Supplies	3,550.66	2,026.05
5205 Telephone/Internet	2,142.30	1,258.23

American Milking Shorthorn Society

Statement of Activity Comparison
January-September, 2026

	TOTAL	
	Jan 1 - Sep 30 2026	Jan 1 - Sep 30 2025 (PY)
5215 Postage	3,039.11	3,051.83
5220 Printing	2,434.94	2,233.00
Total for 5160 National Office Expense	**$31,482.86**	**$29,841.02**
5300 Payroll		
5179 Paid FMLA	201.50	190.50
5305 Salaries and Wages	71,249.05	65,625.12
5310 Payroll Taxes	5,970.38	5,750.24
5316 Insurance-Workers Compensation	503.00	526.00
Total for 5300 Payroll	**$77,923.93**	**$72,091.86**
5460 Miscellaneous Expense		
5005 Bad Debt		178.81
5015 Bank Service Charges	275.90	806.05
5017 QuickBooks Payment Fees	3,433.88	3,263.84
5030 Board of Directors Meeting Expense	418.21	
5470 Other/Raffle/Online Fun Auction Expense	1,007.43	
Total for 5460 Miscellaneous Expense	**$5,135.42**	**$4,248.70**
5530 National Sale Expenses		
5505 National Sale Expenses-Convention	17,845.49	13,275.46
Total for 5530 National Sale Expenses	**$17,845.49**	**$13,275.46**
5560 Professional Fees		
5320 Payroll Processing Fees	20.00	180.00
5565 Accountant	1,550.00	3,325.00
5566 Legal Fees	8,773.00	4,255.00
5567 IT Consulting		50.00
5568 Prof Fees State National Annual	25.00	25.00
5570 Audit	3,650.00	8,650.00
5575 Investment	2,893.69	2,727.40
Total for 5560 Professional Fees	**$16,911.69**	**$19,212.40**
6000 Promotional Expenses		
5000 Advertising	661.80	100.00
5410 AMSS Journal Publication Cost	7,789.04	6,582.57
5413 eNewsletter Exp	2,431.65	3,511.95
6005 Professional Organization Memberships	601.79	918.29
6010 Bull Book	2,926.46	3,467.75
6015 Sponsorships	32.48	
Total for 6000 Promotional Expenses	**$14,443.22**	**$14,580.56**
Total Expenditures	**$195,229.84**	**$186,665.13**
Net Operating Revenue	**-$838.46**	**-$5,043.70**
Other Revenue		
Convenience Fees Income	-29.85	26.71

American Milking Shorthorn Society

Statement of Activity Comparison
January-September, 2026

	TOTAL	
	Jan 1 - Sep 30 2026	Jan 1 - Sep 30 2025 (PY)
Interest Income		
4310 Finance Charges	542.75	611.56
7005 Interest Income-Endowment Fund	1,641.80	3,560.39
Total for Interest Income	**$2,184.55**	**$4,171.95**
Investment Income		
7050 Investment Income - Dividends, etc	7,744.13	6,951.89
7055 Investment Income/(Loss) - Unrealized	21,339.42	32,639.09
7056 Unrealized Gain/(Loss) - Endowment Fund CD	-561.13	346.11
Total for Investment Income	**$28,522.42**	**$39,937.09**
Other Miscellaneous Income		
4251 Junior Receipts - Membership Dues	2,580.00	3,310.00
4252 Junior Receipts - Other	1,898.25	3,958.75
Total for Other Miscellaneous Income	**$4,478.25**	**$7,268.75**
Total Other Revenue	**$35,155.37**	**$51,404.50**
Other Expenditures		
5450 Junior Expense	15,928.30	7,832.47
8010 Endowment Fund Expenditures	3,384.95	3,890.90
Total Other Expenditures	**$19,313.25**	**$11,723.37**
Net Other Revenue	**$15,842.12**	**$39,681.13**
Net Income	**$15,003.66**	**$34,637.43**