

Statement of Activity Comparison

American Milking Shorthorn Society

January 1-March 31, 2026

| | TOTAL | |
|---|---------------------|--------------------------|
| | JAN 1 - MAR 31 2026 | JAN 1 - MAR 31 2025 (PY) |
| Revenue | | |
| 4000 AMSS Programs Sales | | |
| 4015 Registrations | 16,410.00 | 17,135.00 |
| 4020 Transfers | 3,747.00 | 7,966.00 |
| 4025 Pedigrees | 980.00 | 450.00 |
| 4030 Classification | 9,480.00 | 5,105.00 |
| 4033 Convenience Fee | 1,679.73 | |
| 4040 DNA Test Kits | 2,695.00 | 2,447.50 |
| 4041 Genomic Testing | 990.00 | 372.50 |
| 4045 Corrections/Duplicates | 50.00 | 15.00 |
| 4052 NAAB Listing Fee | 30.00 | 0.00 |
| 4055 Prefix | 200.00 | 180.00 |
| 4060 Rush Fees | 100.00 | |
| Total for 4000 AMSS Programs Sales | \$36,361.73 | \$33,671.00 |
| 4150 Donation Receipts | | |
| 4151 General Fund | 3,235.00 | 970.00 |
| 4153 Endowment Fund | 165.00 | 90.00 |
| 4180 Computer Fund | | 100.00 |
| Total for 4150 Donation Receipts | \$3,400.00 | \$1,160.00 |
| 4200 Membership Dues | 19,977.00 | 17,400.00 |
| 4270 Journal Subscription Sales | 10,050.00 | 9,475.00 |
| 4300 Miscellaneous Sales | | |
| 4066 Bull Book Listing Fee | | 300.00 |
| 4305 Advertising Sales | 6,450.00 | 300.00 |
| 4307 eNewsletter Sales | 250.00 | |
| 4320 Other/Raffle/Online Fun Auction | 187.27 | |
| Total for 4300 Miscellaneous Sales | \$6,887.27 | \$600.00 |
| 4400 Animal, Semen, & Embryo Sales | | |
| 4430 Online Auction-Semen | | 40.00 |
| 4435 Online Auction-Other Service Fees | | 740.00 |
| 4465 Nat'l Office-Semen Sales | 1,921.65 | 3,814.72 |
| Total for 4400 Animal, Semen, & Embryo Sales | \$1,921.65 | \$4,594.72 |
| Total for Revenue | \$78,597.65 | \$66,900.72 |
| Cost of Goods Sold | | |
| 5500 Cost of Goods Sold | | |
| 6051 National Office-Semen Cost | 4,141.51 | 3,501.65 |
| Total for 5500 Cost of Goods Sold | \$4,141.51 | \$3,501.65 |
| Total for Cost of Goods Sold | \$4,141.51 | \$3,501.65 |
| Gross Profit | \$74,456.14 | \$63,399.07 |

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| Expenditures | | |
| 5040 AMSS Program Expenses | | |
| 5050 Genomic | 1,343.50 | 1,908.00 |
| 5055 Classification | 8,198.04 | 4,364.27 |
| 5060 Milk Production Records | 61.60 | 83.35 |
| 5065 DNA Testing | 1,104.00 | 844.00 |
| Total for 5040 AMSS Program Expenses | \$10,707.14 | \$7,199.62 |
| 5080 Travel Expenses - Executive Secretary | | |
| 5084 Meals | 12.48 | |
| 5086 Gas and Tolls | 33.00 | |
| Total for 5080 Travel Expenses - Executive Secretary | \$45.48 | |
| 5100 Contest Expenses | | |
| 5070 All-American Costs | 618.00 | 600.00 |
| 5120 Trophy/Award Cost | 21.40 | |
| Total for 5100 Contest Expenses | \$639.40 | \$600.00 |
| 5160 National Office Expense | | |
| 5165 Office/Storage Unit Rent | 1,466.94 | 1,468.50 |
| 5175 Insurance-Auto, Property & Liability | -307.00 | |
| 5190 Computer Software Subscriptions/Maintenance | 5,807.58 | 5,577.30 |
| 5200 Office Supplies | 434.55 | 475.96 |
| 5205 Telephone/Internet | 618.50 | 612.21 |
| 5215 Postage | 527.92 | 974.67 |
| 5220 Printing | 756.52 | 848.85 |
| Total for 5160 National Office Expense | \$9,305.01 | \$9,957.49 |
| 5300 Payroll | | |
| 5179 Paid FMLA | 63.50 | 63.50 |
| 5305 Salaries and Wages | 23,749.81 | 21,875.04 |
| 5310 Payroll Taxes | 2,229.59 | 2,284.70 |
| Total for 5300 Payroll | \$26,042.90 | \$24,223.24 |
| 5460 Miscellaneous Expense | | |
| 5015 Bank Service Charges | 203.44 | 283.04 |
| 5017 QuickBooks Payment Fees | 1,247.96 | 1,051.74 |
| Total for 5460 Miscellaneous Expense | \$1,451.40 | \$1,334.78 |
| 5560 Professional Fees | | |
| 5320 Payroll Processing Fees | 20.00 | 60.00 |
| 5565 Accountant | 950.00 | 1,200.00 |
| 5566 Legal Fees | 1,748.00 | 230.00 |
| 5568 Prof Fees State National Annual | 25.00 | |
| 5575 Investment | 943.66 | 905.00 |
| Total for 5560 Professional Fees | \$3,686.66 | \$2,395.00 |

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| 6000 Promotional Expenses | | |
| 5000 Advertising | 481.80 | |
| 5410 AMSS Journal Publication Cost | 7,789.04 | 6,164.87 |
| 5413 eNewsletter Exp | 1,887.90 | 721.50 |
| 6005 Professional Organization Memberships | 150.00 | 125.00 |
| 6010 Bull Book | | 200.00 |
| Total for 6000 Promotional Expenses | \$10,308.74 | \$7,211.37 |
| Total for Expenditures | \$62,186.73 | \$52,921.50 |
| Net Operating Revenue | \$12,269.41 | \$10,477.57 |
| Other Revenue | | |
| Convenience Fees Income | | 10.00 |
| Interest Income | | |
| 4310 Finance Charges | 6.15 | 239.29 |
| 7005 Interest Income-Endowment Fund | 1,839.63 | 1,567.11 |
| Total for Interest Income | \$1,845.78 | \$1,806.40 |
| Investment Income | | |
| 7050 Investment Income - Dividends, etc | 2,377.94 | 2,179.76 |
| 7055 Investment Income/(Loss) - Unrealized | -4,043.96 | -3,660.22 |
| 7056 Unrealized Gain/(Loss) - Endowment Fund CD | -103.47 | 201.32 |
| Total for Investment Income | -\$1,769.49 | -\$1,279.14 |
| Other Miscellaneous Income | | |
| 4251 Junior Receipts - Membership Dues | 245.00 | 450.00 |
| 4252 Junior Receipts - Other | 360.75 | 420.75 |
| Total for Other Miscellaneous Income | \$605.75 | \$870.75 |
| Total for Other Revenue | \$682.04 | \$1,408.01 |
| Other Expenditures | | |
| 5450 Junior Expense | 1,928.00 | 500.00 |
| Total for Other Expenditures | \$1,928.00 | \$500.00 |
| Net Other Revenue | -\$1,245.96 | \$908.01 |
| Net Revenue | \$11,023.45 | \$11,385.58 |